

off the vine

Volume 1, Issue 1

Newsletter Date

Special points of interest:

- Woodinville Wine Country has sold over 3,200 Passports to date. Buy them before they are gone. Two-day and Sunday Only are available.

woodinvillewinecountry.com

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Former Mariner, Jeff Nelson, to Speak at March Luncheon

Jeff Nelson & Friend will talk about winning & loosing and how it relates to your business team making in these tough times. Jeff knows what its like to be on both kinds of teams. He preferred as we all do to be on a winning one that can go all the way to the World Series!!

Jeff Nelson (Nellie) was a middle relief pitcher He batted and threw right-handed. Nelson retired on January 12, 2007, the same day he signed a minor league contract with the New York Yankees.

Drafted by the Los Angeles Dodgers in the 22nd round of the 1984 amateur draft; he signed June 21, 1984.

In his Major League career Nelson pitched in 798 games with a 48-45 record, and with runners in scoring position and two out he held batters to a .191 batting average. In 55 post-season games (second all-time behind former teammate Mariano Rivera).), He compiled a 2-3 mark with 62 strikeouts and a 2.65 ERA in 54.1 innings. Among hitters whom he dominated most were Troy Glaus, who in 14 at bats was hitless with 11 strikeouts.

Nelson had three stints with the Seattle Mariners (1992-1995, 2001-2003 and again in 2005). He is Seattle's all-time record holder for most games pitched



(383), and has a 23-20 record with the Mariners.

The Luncheon is Thursday, March 19th at 11:30am at Redhook Brewery. RSVP at

www.woodinvillechamber.org/CalendarEvents.aspx by noon March 18th

Celebrate Woodinville All Fool's Day Parade

You can be foolish for a day and promote your business while doing so. The Greater Woodinville Chamber of Commerce gives you license and opportunity to get foolish. The Woodinville All Fools' Day Parade is the perfect excuse and reason to get foolish while promoting your business. The Woodinville All Fools' Day Parade is a community event is held on the streets of Woodinville.

This year's theme is "Fools for Food & Charity Bailout" and both applications and sponsorship opportunities are available from your chamber staff.

The parade starts at the Park n' Ride and goes down 175th to the Carol Edwards Community Center. The Bassett Bash and Celebrate Woodinville are also held on this day. The proceeds collected from the All Fools' Day Parade go to support the Chamber's basic mission "To Promote, Strengthen, and Represent a Successful Business Community."

The Parade begins at 11:00am on Saturday, March 28th.

You can download you entry form at:

www.woodinvillechamber.org

Woodinville All Fools' Day Parade



Fool's for Food- Why?

We chose this year's theme because we recognize the increasing need for our community to reach out a helping hand to our neighbors in need. Non-perishable food and cash donations stations will be available.

While considering a food donation **please don't forget our furry friends.** Pet food donations will be accepted as well for *dogs, cats and yes, even ferrets* at marked donation stations.

2009 Board of

Directors

Officers:

Robin Akkerman, Chair
Willows Lodge,

Joe Truglio, Vice-Chair
Creative Concepts,

Marc Blaser, Treasurer
Blaser Accounting,

Chris Ellis, Secretary
Evergreen Healthcare,

Mike McClure, Immediate
Past Chair
MJR Development,

Board (Members at Large)

Cynthia Daste,
Woodinville Wine Country

Randi Halela,
First Mutual Bank

Toren Heald,
Wedgewood Realty

Gaylen Sauve,
GCS Productions

Mike Stevens,
Brian Carter Cellars

Susan Webster,
Gathering Fabric Quilt Shop

Kathy Kill,
Banner Bank

Dave Ormerod,
SCORE Consulting Services

Mike Petryszak,
John L. Scott Real Estate

Staff & Others
Randy Small,
Interim Executive Director

Shona Milne,
Sales Director

Joel Martinez,
Ambassador Liaison
Lucas Landscaping Services,

Hal Hart,
City of Woodinville, Liaison

Doug Hale, Northshore
School District, Liaison

Beaumont Apartments to Host a Woodinville Wine Tasting

To celebrate the arrival of spring, Beaumont will host a special wine tasting event for its residents and community members. Guests will have a chance to sample new spring release varietals from Brian Carter Cellars, NW Totem Cellars, 14 Hands, and William Church, along with delectable Hors d'oeuvres and dessert from Russell Dean Lowell Catering. Door prizes will be given out to the lucky raffle winners and include spa & salon services, wine discounts, dining, complimentary portrait session, and more.

This special evening is sure to be fun-filled. It also promises to be an opportunity for our residents and community to celebrate spring's arrival and to enjoy the bounty that is unique to Woodinville's destination lifestyle. As part of the community, we are excited at the chance to partner with local wineries, tourism, and retail

merchants to help showcase these rich amenities that are putting Woodinville on the map as a world-class community on the Eastside.

Beaumont offers a perfect blend of contemporary style and sophistication with a tranquil resort-style ambiance, perfect for those individuals who crave a calm escape from everyday life. Designed to reinforce a five-star lifestyle, residents will enjoy an exclusive concierge service and unparalleled amenities that will take apartment living to a whole new level in Woodinville. Residents can choose from a wide selection of studios, 1 and 2-bedrooms, plus several floor plans with dens.

Conveniently located in Woodinville Wine Country and just minutes away from major employment centers on the Eastside (Redmond, Kirkland, and Bothell) residents have access

to fine-dining, world-class wineries, abundant shopping, entertainment, outdoor recreation and a charming business district that adds just the right touch of urban energy.

With flexible leasing options, Beaumont is an ideal alternative for a second home, temporary home during renovations, frequent business commuter, or someone who wants to be in the heart of a destination lifestyle that is unique to Beaumont and Woodinville!
Date: Thursday, 3/26 from 6-8pm, exclusive guest list limited,

RSVP required: email agraves@ffres.com or phone 866-667-5365.



www.beaumont-apts.com

A Testimonial for the Woodinville Chamber of Commerce

I'm David Ormerod, and I am a Volunteer SCORE* Counselor as well as a Financial Services Professional and Registered Representative with New York Life and NYLife Securities LLC. In both professions I work with owners of small businesses, providing either business or financial advice.

Establishing trust, reputation and demonstrating competence is extremely important in my profession, and I believe that being active in the Woodinville Chamber of Commerce shows clients that I am competent and knowledgeable, and that I can be trusted to provide professional advice in a confidential manner. Also, my participation

puts me face to face with potential clients on a regular basis.

People routinely come up to me at Chamber events and ask my opinion on insurance or financial issues. Last year around tax time, one business owner complained about his income tax exposure. I was able to quickly set him up with a SEP (Qualified Plan) that saved him thousands on his tax bill.

Studies show that if a company or individual is highly involved in the local chamber of commerce, clients are more likely to think that its products stack up better against its competi-

tion. Also, they infer that the company is trustworthy, involved in the community, and an industry leader. When consumers know that a small business is a member of the chamber of commerce, they are more likely to think favorably of it and more likely to purchase goods or services from the company in the future.

* SCORE is the Service Corps of Retired Executives, part of the US Small Business Administration and private workshops are available by appointment on Fridays at the Chamber offices. Call 425/481.8300 to set your appointment to S.C.O.R.E.

Columbia Winery is Remodeling and Improving

As you heard in November, Columbia Winery signed a long-term lease to stay in our current Woodinville Wine Country location.

And after twenty years in this Victorian landmark, it is time to remodel the interior with some significant enhancements to our visitor experience.

The remodel begins this week! During the remodel, the Columbia Winery tasting room and banquet facilities will remain open. Here is what you can expect to see when you visit.....

In the first phase, the right side of the interior, from the fireplace to the side porch will be gutted and rebuilt. Look for an open floor plan with modern new fireplace, wireless capability and updated materials and furnishings. This will be a won-

derful place to gather and enjoy a glass of Columbia Winery Red Willow Syrah. Also during this time period, our banquet rooms will receive new carpeting and paint just in time for the busy bridal and corporate meeting season.

During phase two, the area to the left of the existing fireplace will be remodeled to include a redesigned tasting bar, a Cellar Club tasting room and a bride's room. Following the interior remodel phases, the patio will be given a face lift creating an outdoor seating area where you can enjoy the summer days with a glass of Columbia Winery Viognier.

While the work goes on, **Columbia Winery will continue to be open 10 to 6 daily** – so come by and check out the remodel progress. And, keep your eyes on

www.columbiawinery.com where we will be tracking the remodel progress with lots of pictures.

Be sure to watch for your Hard Hat Party Invitation....this will be a fun event and opportunity to see the scope of the project and watch the progression of Columbia Winery's exciting transformation.

We thank you for your incredible support over the past year and we look forward to celebrating our new look with you.



Thank you for supporting our Chamber Sponsors



Apartment - Sweet, Affordable - Apartment

Live in comfort and security at Fairwinds - Brittany Park, with the help of our Income Qualified Program!

- **What is the Income Qualified Program?** It is a program created by the Washington State Housing and Finance Commission (WSHFC) to help income qualified seniors afford housing. Fairwinds - Brittany Park can discount some studio and one- and two-bedroom apartments through this program.
- **How do I qualify?** Qualification is based upon your income and a percentage of assets. Individuals qualify with an annual income under \$28,500*. Couples qualify with an annual income under \$32,550*.
- **I want to live in casual elegance. How do I find out more?** Just give us a call at (425) 402-7100 and we'll explain all the details and even set up a complimentary lunch and tour.



FAIRWINDS

BRITTANY PARK

A LEISURE CARE COMMUNITY

17143 133rd Avenue NE · Woodinville, WA 98072 · (425) 402-7100 · www.leisurecare.com

*The WSHFC sets these amounts and they are subject to change.

Remember to RSVP!

Date	Event	Place/Time	Cost	# Attending
March 5	Winery After Hours (WAH)	J. Bookwalter Tasting Room 5:30-7:30pm	\$15 all guests, limited to first 35 RSVPs	
March 12	Networking Breakfast	Brittany Park 7:30-9:00am	\$15 prepaid \$20 not prepaid/guests	
March 19	Business Luncheon	Redhook Brewery 11:30am-1:00pm	\$25 prepaid \$30 not prepaid/guests	
March 26	Business After Hours (BAH)	First Heritage Bank	No Charge	

Business Information

Business name _____

Phone (____) _____ email _____

Name (s) of Attendee (s)	Event (s) Attending

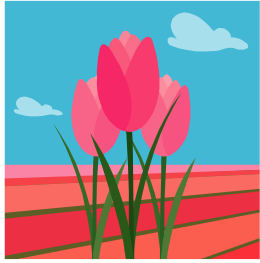
** Chamber policy is pay at time of registration. Pre-reserve at least five (5) days prior to the event. This helps the Chamber realistically give attendance numbers to our vendors. You may mail in a check with your reservations, or give the Chamber a credit card number to keep on file and we will only charge your card for confirmed reservations.*

*If you prefer not to email a credit card, please call the Chamber office at 425.481.8300 and we'll take down the information. Your reservation will be confirmed upon receipt of payment. Anyone not prepaid will be charged the "non-reserved" rate upon arrival at the event. **Please make check(s) payable to Woodinville Chamber of Commerce and mail to 14421 Woodinville-Redmond Road NE, Woodinville WA 98072*

_____ Check enclosed. Please charge my ___ Visa _____ MasterCard

Card # _____ Expires ____/____

Name on Card _____ Signature _____



March 2009

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2 [net]workin'@the Hook 5-7pm	3 Ambassador Meeting Noon-1:00pm	4 Educational Committee Pres- entation 10:30am-noon	5 Winery After Hours 5:30-7:30pm J. Bookwalter Education Com- mittee 12:30-1:30	6	7
8 Spring Ahead to Daylight Savings Time	9	10	11	12 Networking Breakfast 7:30-9:00am	13 SCORE Coun- seling 9am- noon	14
15	16 [net]workin'@the Hook 5-7pm	17	18	19 Chamber Luncheon 11:30-1:00 Grand Opening Carol Hook Pho- tography 5:30	20 First Day of Spring!	21
22	23	24	25 Women's Con- nection noon-1:00 Govt Affairs Committee 8:30-9:30am	26 Business After Hours - First Heritage Bank 5:30-7:00	27	28



Save the Date for April Luncheon at Columbia Winery

Make sure you note the change of venue to Columbia Winery in April.

Our Thursday, April 16th lunch program will be held at **Columbia Winery** with food by Schwartz Brothers Catering. Dr. Alice Rowe, author of *Where Have All the Smart Women Gone?*, will speak on, **Encouraging Cooperation: Can't we just get along?**

She will bring an interactive activity about teams, and then will explore specific ways to increase cooperation with your staff. Participants in other sessions have described this program as "eye-opening, insightful, thought-provoking, and very powerful."



You already know Parliamentary Procedure!

Informal Phrase

Parliamentary Equivalent

"Hey – I have an idea."

Seeking recognition

"Oh yeah?"

Being acknowledged (floor)

"Let's go for a walk on the beach"

Stating a motion

"Great idea! Let's do it."

Motion has been seconded

"I love walking. It's refreshing"

"I dunno, I'd rather watch the basketball game on TV."

Motion is discussed: pro/con

"What about walking to the sports bar to watch the game there?"

Amendment to the motion

"Yeah, that sounds better."

Amended motion is accepted

"I'm confused.

What are we talking about?"

Point of Information

"Well, let's make a decision."

Call for the vote

"OK, what shall we do:

Walking or watch the game?"

Members vote

"More want to walk.

Off we go!"

Vote is concluded, the majority wins and the decision is stated for the record.

Welcome to Our Newest Chamber Members

Cowan Vineyards



Facelli Winery



Woodinville Sleep Improvement Center

Teddy's Bigger Burgers—
Teddy's will be open officially
on March 28th.



Winery After Hours Opportunities

We have spaces available for hosting a Winery After Hours in 2009.

March - J. Bookwalter
April - Covington Cellars
May -
June -
July -
August -
September -
October -
November -

Introducing The Villas: Life in Full Color

Woodinville is proud to announce the opening of The Villas, inspired riverfront living in a gated community in the heart of Woodinville's Wine and Tourist District. Tucked in along the Sammamish River and surrounded by rolling hills and wide-open views, Woodinville Village will be a premier living, shopping and dining experience. These townhomes represent a once-in-a-lifetime opportunity to rent a townhome so close to the river and right on the Sammamish Trail, yet a very short

commute from the best employers in the State. Choices include: 2 bedroom/1.5 bath or 2 bedroom 2.5 bath townhomes. Homes range from 1126 to 1774 square feet. These Woodinville townhomes are now leasing at \$2,400 and up, and ready to move-in today. Remember, if you are a Woodinville Resident and you refer a friend who qualifies and moves into a one of our rental townhomes, you will receive a **\$200 Referral Fee Bonus!!**

Come tour today, or [visit](http://www.woodinvillevillage.com) our website at www.woodinvillevillage.com for floor plans, pictures, and availability. All the Village has to offer will be right outside your door, and you'll come home to style, quality, and serenity. Live life to its fullest at The Villas!
14625 NE 145th Street,
Woodinville, WA 98072
425-486-4444



High Tech / High Touch / Help your Chamber!

Please note that whenever an event notice e-blast is sent to members, it includes a link for payment. This is set up for your convenience, and it is an efficient way for the Chamber to process your payment and receive your registration. Be assured that this **is** a secure format in which to pay. We appreciate your assistance in our ongoing effort to become more efficient!

You can register for Woodinville Chamber events at: www.woodinvillechamber.org/CalendarEvents.aspx

Business After Hours Opportunities

We have spaces available for hosting a Business After Hours in 2009.

March - First Heritage Bank
April - Tangerine Travel
May - Conifer
June -
July—Mini Storage
August -
September - John L. Scott
October - Woodinville Escrow
November - Madison House

Woodinville Chamber of Commerce Requests Nominations for Citizen of the Year, Business of the Year, and Volunteer of the Year

Recognize community leadership and action in Woodinville! The Greater Woodinville Chamber of Commerce will be presenting three awards for significant contribution to Woodinville including Citizen of the Year, Business of the Year, and Volunteer of the Year. These awards will be selected from nominations submitted by the Greater Woodinville Chamber of Commerce and community members. For a detailed list of the requirements for Citizen of the Year, Business of the Year, and Volunteer of the Year, please view list below, and nominate someone you feel exemplifies those traits. ****Please write a short note as to why you suggested this company/person along with your name. ****

Citizen of the Year – This person, through volunteer leadership and action, shared their experience, resources and insight to make a difference to the people of Woodinville. This category is also open to non-member persons.

Woodinville Chamber of Commerce Citizen of the Year Nominee

X _____

Business of the Year – With contributions to the community as a business or through employees' collective actions to make significant improvements to the community, or bringing new jobs to Woodinville, the 2008 business of the year will have positively affected Woodinville overall. This category is open to non-member businesses, as well as, Chamber member businesses.

Woodinville Chamber of Commerce Business of the Year Nominee

X _____

Volunteer of the Year – An individual who exemplified the Chamber's mission 'to promote, strengthen, and represent a successful business community' and its goal of encouraging members to do business with members. This category is open to Chamber members only.

Woodinville Chamber of Commerce Volunteer of the Year Nominee

X _____

To submit your nominations, please contact the Chamber of Commerce via email at marketing@woodinvillechamber.org or fax to 425.481.9743

Voting ends March 26th at 12:00 p.m.

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**WOODINVILLE
CHAMBER OF
COMMERCE**

14421 Woodinville Redmond
Road NE
Woodinville, WA 98072

Phone: 425-481-8300
Fax: 425-481-9743
E-mail:

info@woodinvillechamber.org

www.woodinvillechamber.org



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barking frog

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SBA Warns of Fraudulent Attempts to Obtain Bank Account Information from Small Businesses



WASHINGTON – The U.S. Small Business Administration issued a scam alert today to small businesses, warning them not to respond to letters falsely claiming to have been sent by the SBA asking for bank account information in order to qualify them for federal tax rebates.

The fraudulent letters were sent out with what appears to be an SBA letterhead to small businesses across the country, advising recipients that they may be eligible for a tax rebate under the Economic Stimulus Act, and that SBA is assessing their eligibility for such a re-

bate. The letter asks the small business to provide the name of its bank and account number.

These letters have not been sent by or authorized by the SBA, and all small businesses are strongly advised not to respond to them.

The scheme is similar in many ways to e-mail scams often referred to as “phishing” that seek personal data and financial account information that enables another party to access and individual’s bank accounts or to engage in identity theft.

The SBA is working with the SBA Office of Inspector General to investigate this matter. The Office of Inspector General asks that anyone who receives such a letter report it to the OIG Fraud Line at 1 (800) 767-0385, or e-mail at OIG-Hotline@sba.gov.

U.S. Small Business Administration



Your Small Business Resource